Source: Prosper Insights & Analytics [™] , Monthly Cons	• •		Women	- CEOV	¢EOV.	10.04	05.04	25 44	AE EA	55 GA	65.	NE	MW	South	Weet
	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	IVI VV	South	West
Margin of Error = +/- 1.3% Do you expect to spend more, the same or less for Mor	thor's Day thi	io voor than y	vou chont loo	t voor?											
More	18.0%	21.8%	14.3%	17.8%	17.5%	43.7%	31.9%	17.3%	11.3%	6.3%	3.8%	18.4%	15.3%	17.8%	20.5%
Same	57.0%	57.0%	57.0%	52.4%	61.4%	45.1%	57.4%	66.6%	66.3%	51.8%	51.9%	58.4%	58.5%	57.4%	53.7%
Less	9.3%	6.8%	11.7%	10.3%	8.5%	6.1%	5.4%	7.7%	8.9%	15.4%	11.8%	8.9%	9.5%	9.9%	8.6%
Don't Celebrate Mother's Day	15.8%	14.5%	17.0%	19.4%	12.5%	5.1%	5.3%	8.4%	13.5%	26.6%	32.5%	14.4%	16.7%	14.9%	17.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Percent Celebrating Mother's Day	84.2%	85.5%	83.0%	80.6%	87.5%	94.9%	94.7%	91.6%	86.5%	73.4%	67.5%	85.6%	83.3%	85.1%	82.7%
If you plan to give any of the following as gifts on Moth (in dollars)	ner's Day, ple	ase tell us h	ow much you	will spend	for each.										
Clothing or clothing accessories Average of Buyers \$	45.20 \$	47.78 \$	42.67 \$	34.22	\$ 53.50 \$	33.61 \$	46.41 \$	46.60 \$	47.26 \$	47.71 \$	57.07 \$	47.37 \$	44.48 \$	41.93 \$	49.99
Percent Buying Net Average \$	35.8% 16.16 \$	36.3%	35.2%	33.3%	\$ 36.7% \$ 19.66 \$	58.0% 19.49 \$	47.9%	38.1% 17.77 \$	30.2%	25.0% 11.93 \$	21.3% 12.15 \$	38.3%	29.2% 12.99 \$	38.2%	35.9%
in billions \$	1.982														
Jewelry Average of Buyers \$	102.91 \$	129.63 \$	69.20 \$	75.05	\$ 125.20 \$	82.50 \$	107.27 \$	117.27 \$	107.02 \$	103.75 \$	103.81 \$	104.96 \$	91.26 \$	101.78 \$	115.24
Percent Buying	34.2%	39.2%	29.5%	30.7%	φ 125.20 φ 35.3%	57.1%	50.2%	35.9%	27.7%	19.0%	20.9%	37.5%	28.5%	34.4%	37.0%
Net Average \$					\$ 44.17 \$	47.15 \$		42.11 \$	29.64 \$	19.71 \$	21.74 \$		26.05 \$		
in billions \$	4.317					•			• • •	•			• • • •	•	
Flowers															
Average of Buyers \$	29.00 \$	30.36 \$	27.41 \$	22.77	\$ 33.53 \$	21.37 \$	27.66 \$	29.37 \$	33.78 \$	29.38 \$	31.56 \$	29.04 \$	27.11 \$	29.30 \$	30.49
Percent Buying	67.2%	74.4%	60.4%	61.7%	70.6%	76.1%	74.2%	69.5%	65.4%	59.9%	60.4%	73.3%	65.5%	64.6%	67.9%
Net Average \$	19.49 \$	22.59 \$	16.54 \$	14.05	\$ 23.66 \$	16.25 \$	20.53 \$	20.40 \$	22.09 \$	17.59 \$	19.06 \$	21.27 \$	17.75 \$	18.92 \$	20.71
in billions \$	2.389														
Books or CDs															
Average of Buyers \$	19.74 \$	20.88 \$	18.07 \$	16.23	\$ 22.94 \$	17.02 \$	21.76 \$	18.10 \$	22.79 \$	20.08 \$	17.70 \$	20.65 \$	19.73 \$	19.33 \$	20.48
Percent Buying	20.0%	24.5%	15.8%	19.1%	20.0%	31.5%	32.5%	18.9%	15.5%	12.3%	12.1%	19.7%	18.5%	19.4%	22.0%
Net Average \$					\$ 4.59 \$	5.36 \$		3.42 \$	3.54 \$	2.48 \$	2.15 \$		3.65 \$		
in billions \$	0.484														
Greeting card(s)															
Average of Buyers \$	8.02 \$	8.79 \$	7.30 \$	7.78	\$ 8.28 \$	9.23 \$	10.23 \$	7.54 \$	7.56 \$	6.96 \$	6.89 \$	7.70 \$	7.97 \$	8.00 \$	8.44
Percent Buying	80.0%	79.5%	80.5%	75.2%	83.9%	78.1%	79.2%	81.8%	83.7%	78.1%	78.3%	82.8%	80.7%	79.5%	78.1%
Net Average \$	6.41 \$	6.98 \$	5.87 \$	5.85	\$ 6.94 \$	7.21 \$	8.10 \$	6.17 \$	6.33 \$	5.44 \$	5.40 \$	6.38 \$	6.43 \$	6.36 \$	6.59
in billions \$	0.786														
Gift Card(s)/Certificate(s)															
Average of Buyers \$	41.22 \$	43.19 \$	39.32 \$	34.16	\$ 47.26 \$	31.37 \$	41.64 \$	40.52 \$	41.46 \$	45.29 \$	48.33 \$	47.68 \$	36.50 \$	40.55 \$	41.36
Percent Buying	44.2%	44.4%	43.9%	40.5%	46.6%	52.0%	52.8%	48.9%	44.4%	37.8%	31.4%	46.1%	41.1%	44.9%	44.6%
Net Average \$	18.20 \$	19.16 \$	17.28 \$	13.82	\$ 22.04 \$	16.32 \$	21.97 \$	19.82 \$	18.41 \$	17.14 \$	15.16 \$	21.97 \$	15.01 \$	18.21 \$	18.46
in billions \$	2.231														
Consumer electronics or computer related accessories	S														
Average of Buyers \$		114.93 \$	90.57 \$	88.03	\$ 128.84 \$	102.74 \$	117.69 \$	93.90 \$	91.20 \$	129.39 \$	106.47 \$	108.52 \$	86.75 \$	114.06 \$	112.13
Percent Buying	14.2%	19.5%	9.2%	13.4%	14.1%	30.1%	29.0%	14.8%	8.1%	4.4%	2.9%	15.7%	10.9%	14.1%	16.6%
Net Average \$	15.19 \$	22.45 \$	8.30 \$	11.77	\$ 18.18 \$	30.94 \$	34.12 \$	13.92 \$	7.42 \$	5.63 \$	3.13 \$	17.03 \$	9.42 \$	16.06 \$	18.63
in billions \$	1.862														
Housewares or gardening tools															
Average of Buyers \$	38.93 \$	43.81 \$	33.02 \$	32.74	\$ 45.47 \$	39.40 \$	41.58 \$	34.21 \$	45.10 \$	34.57 \$	32.05 \$	42.05 \$	35.48 \$	39.02 \$	40.24
Percent Buying	18.8%	21.2%	16.5%	17.5%	18.8%	32.9%	31.8%	19.1%	14.1%	10.6%	8.0%	18.3%	18.5%	18.2%	20.3%
Net Average \$	7.31 \$	9.27 \$	5.46 \$	5.75	\$ 8.54 \$	12.95 \$	13.21 \$	6.53 \$	6.36 \$	3.65 \$	2.56 \$	7.70 \$	6.56 \$	7.10 \$	8.18
in billions \$	0.897														
Personal Service, such as day at a spa, a facial or a ma	assage														
Average of Buyers \$		63.71 \$	51.55 \$	48.20	\$ 65.40 \$	51.17 \$	56.50 \$	61.94 \$	62.97 \$	68.89 \$	67.82 \$	62.95 \$	55.26 \$	56.49 \$	60.47
Percent Buying	21.0%	24.8%	17.3%	18.3%	22.3%	40.1%	35.7%	23.2%	16.8%	7.7%	7.1%	20.6%	17.1%	20.7%	26.3%
Net Average \$				8.80		20.54 \$		14.35 \$		5.30 \$	4.81 \$		9.44 \$		
in billions \$	1.504														
Special outing such as dinner, brunch, or other fun ac	tivity/experie	nce													
Average of Buyers \$			52.57 \$	45.25	\$ 66.17 \$	47.28 \$	56.50 \$	63.86 \$	62.89 \$	56.15 \$	60.85 \$	63.47 \$	50.08 \$	57.62 \$	61.54
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Source: Prosper Insights & Analytics™, Monthly Con	sumer Survey,	APR-15													
N = 6285, 4/1 - 4/9/15	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.3%															
Percent Buying	54.2%	60.9%	48.0%	48.0%	58.7%	64.8%	61.7%	54.2%	50.6%	49.5%	47.5%	55.7%	51.0%	54.9%	55.9%
Net Average	\$ 31.48 \$	38.07 \$	25.22 \$	21.73 \$	38.81 \$	30.65 \$	34.85 \$	34.59 \$	31.79 \$	27.82 \$	28.92 \$	35.38 \$	25.56 \$	31.66 \$	34.37
in billions	\$ 3.859														
Other															
Average of Buyers		28.44 \$	27.44 \$	23.77 \$		24.73 \$	28.42 \$	27.29 \$	29.70 \$	28.77 \$	28.90 \$	29.76 \$	26.24 \$	26.51 \$	29.75
Percent Buying	24.9%	25.7%	24.2%	26.0%	23.3%	32.1%	28.9%	25.9%	23.0%	19.6%	21.7%	27.6%	22.8%	23.9%	25.9%
Net Average		7.30 \$	6.64 \$	6.17 \$	7.45 \$	7.94 \$	8.21 \$	7.05 \$	6.83 \$	5.65 \$	6.28 \$	8.22 \$	5.99 \$	6.34 \$	7.70
in billions	\$ 0.854														
Combined Net Average	\$ 172.63 \$	214.93 \$	132.53 \$	125.49 \$	208.60 \$	214.81 \$	244.32 \$	186.12 \$	157.23 \$	122.33 \$	121.35 \$	192.50 \$	138.84 \$	171.07 \$	195.57
in billions				•						•	•=••••				
Where will you purchase Mother's Day gifts this year			00 00 <i>/</i>	00.404	0.4 . OO 4	22 22	22 22/	07 /0/	04.00/	<u> </u>	10.10	10.001	00.404	00.00/	00 00 <i>/</i>
Discount Store	24.8%	22.5%	26.9%	29.4%	21.6%	26.2%	26.8%	27.1%	24.0%	26.0%	19.4%	19.6%	26.4%	28.0%	22.9%
Department Store	33.4%	34.8% 9.8%	32.0%	32.2%	33.7%	53.5% 18.1%	46.1%	37.0%	28.2%	23.7% 2.6%	17.1% 2.1%	33.6%	31.7% 6.6%	34.5%	32.6% 8.9%
Specialty Clothing Store Specialty Store (Greeting Card/Gift Store, Florist,	8.0%	3.0%	6.3%	7.0%	9.0%	10.1%	14.9%	8.5%	4.6%	2.0%	2.170	8.9%	0.0%	7.8%	0.9%
Jeweler, Electronics Store)	28.2%	30.5%	25.9%	22.9%	33.0%	34.0%	35.5%	29.3%	30.1%	20.7%	20.7%	31.4%	26.8%	26.4%	29.5%
Local/Small Business	21.4%	23.4%	19.4%	18.5%	23.7%	23.3%	22.3%	20.0%	20.5%	21.3%	20.7 %	24.3%	23.1%	17.3%	23.2%
Online	25.0%	26.5%	23.5%	22.3%	26.2%	36.0%	35.3%	30.1%	20.3%	18.3%	13.2%	25.6%	20.8%	25.5%	28.0%
Catalog	2.5%	2.7%	2.3%	2.9%	2.1%	3.7%	4.5%	2.6%	1.4%	1.9%	1.2%	2.2%	1.8%	2.8%	3.0%
"The sum of the % totals may be greater than 100% because the respondents can select more than one answer.															
Who do you plan to buy a Mother's Day gift for this ye	•	••••	CE 19/	61 69/	61.99/	80.0%	95.09/	01 60/	69 49/	41.09/	17.0%	60.89/	60.19/	60.7%	64 19/
Mother or Stepmother Wife	62.5% 23.2%	59.8% 45.7%	65.1% 1.8%	61.6% 13.8%	61.8% 30.5%	89.2% 9.4%	85.9% 20.2%	81.6% 24.2%	68.4% 24.1%	41.2% 28.4%	17.2% 29.3%	62.8% 24.5%	63.1% 22.7%	60.7% 23.1%	64.1% 22.6%
Daughter	9.8%	45.7 % 6.9%	12.4%	8.5%	11.0%	9.4 % 2.9%	6.4%	3.4%	8.1%	20.4 % 14.0%	29.3%	9.6%	11.1%	9.2%	9.5%
Grandmother	7.4%	6.6%	8.1%	7.3%	7.3%	19.4%	16.4%	8.4%	2.6%	0.3%	0.2%	7.6%	6.4%	7.8%	7.7%
Sister	8.9%	6.6%	11.1%	8.6%	9.2%	9.1%	12.4%	9.9%	8.0%	7.6%	6.6%	10.6%	7.6%	8.5%	9.4%
Friend	6.4%	5.2%	7.6%	6.6%	6.5%	7.1%	8.7%	6.0%	5.4%	4.9%	6.4%	7.4%	4.8%	7.0%	6.3%
Godmother	1.8%	1.3%	2.3%	1.7%	2.1%	3.5%	3.2%	2.2%	1.2%	1.0%	0.3%	2.3%	1.4%	1.6%	2.0%
Other relative	9.4%	4.6%	14.1%	8.8%	9.9%	6.2%	7.1%	8.2%	8.1%	12.9%	13.5%	8.7%	8.1%	10.1%	10.3%
No one "The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	10.4%	7.3%	13.3%	15.0%	7.3%	2.2%	3.1%	4.6%	9.9%	17.2%	22.7%	8.3%	10.8%	11.0%	10.8%
Do you own either of the following devices?															
Smartphone (e.g. iPhone, Droid, BlackBerry etc.)	73.4%	75.0%	71.8%	64.0%	79.8%	90.5%	90.9%	84.2%	73.1%	59.1%	47.7%	70.5%	70.6%	74.5%	77.0%
Tablet (e.g. iPad, TouchPad, XOOM, PlayBook, etc.)	48.1%	48.0%	48.2%	38.3%	56.2%	43.7%	57.9%	54.7%	48.9%	43.6%	39.3%	48.8%	45.7%	47.6%	50.9%
I do not own either of these types of devices The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	17.6%	17.2%	18.0%	25.6%	11.8%	4.9%	4.7%	9.5%	17.6%	28.0%	37.0%	20.0%	19.4%	17.0%	14.7%
Own a Smartphone: How will you use your Smartpho	one to make Mo	other's Day p	urchase deci	isions? (Che	eck all										
that apply)	05 001	07.00/	00.001	04.004	04.004	10.001	15 101	00.001	10.001	10 / 11	0.001	00.001	00 (2)	04 (2)	00.001
Plan to Research Products/Compare Prices	25.2%	27.8%	22.8%	24.6%	24.6%	46.0%	45.4%	30.6%	16.2%	12.1%	6.9%	28.3%	22.4%	24.4%	26.3%
Plan to Purchase Products	13.7%	16.7%	10.9%	12.9%	13.9%	28.8%	27.1%	15.3%	7.7%	4.5%	2.7%	14.5%	10.5%	14.4%	15.1%
Plan to Redeem Coupons Plan to look up Retailer Information (location, store	10.5%	9.8%	11.1%	10.1%	10.7%	21.0%	18.4%	11.7%	6.9%	5.0%	2.6%	9.3%	10.7%	10.9%	10.3%
hours, directions, etc.)	14.7%	16.3%	13.3%	13.6%	15.7%	30.0%	26.4%	16.6%	9.4%	5.8%	4.3%	16.4%	13.2%	13.9%	16.2%
Plan to use Apps to Research or Purchase Products	7.2%	8.9%	5.5%	7.5%	7.2%	16.4%	12.7%	7.5%	3.2%	3.1%	2.6%	6.8%	6.3%	7.5%	7.6%
Plan to use Apps to Compare Prices	7.2%	8.4%	6.1%	7.6%	7.3%	14.7%	11.1%	8.0%	3.3%	5.6%	2.7%	7.1%	5.7%	7.5%	8.2%
Do not plan to Research or Make a Purchase with my															
Smartphone "The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	60.7%	57.3%	63.9%	59.8%	62.4%	26.8%	34.9%	55.2%	72.2%	78.9%	87.1%	58.6%	65.4%	60.9%	57.5%
Own a Tablet: How will you use your Tablet to make	Mother's Day n	urchase der	isions? (Che	ck all that a	(vlaa										
Plan to Research Products/Compare Prices	28.5%	31.1%	26.0%	27.3%	28.8%	42.3%	42.3%	31.1%	27.0%	17.5%	14.2%	28.8%	24.2%	28.6%	31.9%
Plan to Purchase Products	18.3%	22.0%	14.7%	15.1%	19.7%	30.2%	29.9%	21.3%	17.6%	8.5%	5.2%	19.6%	14.9%	18.5%	19.9%
				, .						2.270					

Source: Prosper Insights & Analytics™, Monthly Consumer Survey, APR-15															
N = 6285, 4/1 - 4/9/15	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.3% Plan to Redeem Coupons Plan to look up Retailer Information (location, store hours, directions, etc.)	9.5% 13.5%	11.1% 16.0%	8.0% 11.2%	9.6% 14.0%	9.3% 13.5%	22.1% 23.7%	16.0% 23.5%	9.0% 13.6%	7.4% 12.7%	3.6% 4.6%	2.2% 5.3%	9.5% 12.9%	9.8% 11.1%	9.5% 14.8%	9.4% 15.1%
Plan to use Apps to Research or Purchase Products Plan to use Apps to Compare Prices Do not plan to Research or Make a Purchase with my Tablet "The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	7.5% 6.9% 57.9%	9.4% 8.5% 52.9%	5.7% 5.3% 62.7%	7.7% 6.4% 58.8%	7.4% 7.4% 58.2%	14.4% 12.1% 34.3%	13.8% 10.8% 37.0%	7.1% 7.9% 55.1%	5.9% 5.9% 58.6%	2.1% 1.8% 77.2%	3.1% 3.9% 79.5%	7.5% 7.6% 57.3%	6.2% 4.8% 64.1%	7.8% 6.2% 56.3%	8.5% 9.1% 54.8%

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Source: Prosper Insights & Analytics™, Mo	nthly Con	sumer	Survey	/, Al	PR 07-15											
	2007		2008		2009		2010		2011		2012		2013		2014	2015
If you plan to give any of the following as gifts on Mother's Day, please tell us how much you will spend for each. (in dollars)																
Clothing or clothing accessories																
Average of Buyers \$	37.91	\$	36.26	\$	34.63	\$	39.08	\$	35.46	\$	40.31	\$	41.80	\$	42.68 \$	45.20
Percent Buying	37.0%		33.8%		31.1%		28.4%		31.8%		32.8%		33.3%		33.5%	35.8%
Net Average \$		\$	12.26	\$	10.79	\$	11.09	\$		\$	13.24		13.94		14.28 \$	16.16
in billions \$	1.587	\$	1.397	\$	1.227	\$	1.275	\$	1.308	\$	1.611	\$	1.704 \$	i -	1.740 \$	1.982
Average of Buyers \$	57.66	\$	80.26	\$	72.29	\$	83.66	\$	84.09	\$	97.19	\$	100.55	4	94.38 \$	102.91
Percent Buying	32.8%	Ψ	29.7%	Ψ	27.8%	Ψ	26.2%	Ψ	31.2%	Ψ	31.2%	Ψ	34.4%	,	31.7%	34.2%
Net Average \$	18.92	\$	23.80	\$	20.07	\$	21.88	\$		\$		\$	34.58	\$	29.96 \$	35.21
in billions \$	2.138	\$	2.712	\$	2.283	\$	2.515	\$	3.038	\$	3.692	\$	4.229 \$;	3.650 \$	4.317
Flowers		•						•		•						
Average of Buyers \$	27.59 72.4%	\$	26.41 66.9%	\$	25.23 66.8%	\$	25.62	\$		\$		\$	27.71 \$ 68.2%	Þ	28.92 \$	29.00
Percent Buying Net Average \$		\$	17.65	\$	16.86	\$	65.2% 16.71	\$	64.9% 16.66	\$	66.4% 18.04	\$	18.90	4	66.6% 19.26 \$	67.2% 19.49
in billions \$	2.258		2.012			Ψ \$	1.921		1.931		2.195		2.312 \$		2.346 \$	2.389
Books or CDs		•				·				•		•	¥		- ·- ¥	
Average of Buyers \$	19.21	\$	19.97	\$	18.02	\$	17.79	\$		\$	19.13	\$	19.02 \$	6	19.97 \$	19.74
Percent Buying	29.3%		24.0%		23.7%		21.0%		22.7%		21.4%		22.2%		19.7%	20.0%
Net Average \$	5.64	\$	4.80	\$	4.28	\$	3.74	\$		\$		\$	4.22		3.94 \$	3.95
in billions \$ Greeting card(s)	0.637	\$	0.546	\$	0.487	\$	0.430	\$	0.473	\$	0.498	\$	0.516 \$,	0.480 \$	0.484
Average of Buyers \$	6.90	\$	7.02	\$	6.64	\$	7.16	\$	7.36	\$	7.74	\$	7.77	6	7.87 \$	8.02
Percent Buying	86.8%		84.0%	*	84.7%	*	81.5%		82.2%	,	82.7%	*	81.0%		81.3%	80.0%
Net Average \$	5.98	\$	5.89	\$	5.62	\$	5.84	\$	6.05	\$	6.40	\$	6.29	\$	6.40 \$	6.41
in billions \$	0.676	\$	0.672	\$	0.640	\$	0.671	\$	0.701	\$	0.779	\$	0.769 \$;	0.780 \$	0.786
Gift Card(s)/Certificate(s)	00.01	¢	20.04	ው	25.00	ድ	07.00	ሱ	25.00	ተ	07.00	ሱ	40.07	ħ	20.00 ¢	41.00
Average of Buyers \$ Percent Buying	36.91 39.3%	\$	36.64 37.9%	\$	35.99 36.7%	\$	37.36 34.1%	\$	35.00 39.9%	\$	37.32 40.4%	Ф	40.37 \$ 41.5%	Þ	39.88 \$ 43.3%	41.22 44.2%
Net Average \$	14.52	\$	13.89	\$	13.19	\$	12.74	\$		\$	15.07	\$	16.77	5	17.27 \$	18.20
in billions \$	1.641		1.582			\$	1.465		1.618		1.834		2.050 \$		2.104 \$	2.231
Consumer electronics or computer related	accessorie	es														
Average of Buyers \$	58.68	\$	94.12	\$	76.41	\$	87.70	\$		\$	-	\$	135.27 \$	₿	108.31 \$	106.86
Percent Buying	11.3%	¢	11.2%	¢	9.9% 7.53	¢	9.0% 7.88	\$	13.3% 12.63	ድ	12.7%	ድ	14.1%	r	13.1%	14.2% 15.19
Net Average \$ in billions \$	6.61 0.747	•	10.55 1.202	\$ \$		\$ \$	7.00 0.906		12.03	\$ \$	13.24 1.611		19.04 \$ 2.328 \$		14.15 \$ 1.724 \$	1.862
Housewares or gardening tools	0.747	Ψ	1.202	Ψ	0.007	Ψ	0.000	Ψ	1.404	Ψ	1.011	Ψ	2.020 φ		1.724 φ	1.002
Average of Buyers \$	34.16	\$	34.75	\$	33.77	\$	34.17	\$	34.63	\$	36.15	\$	38.95	\$	36.69 \$	38.93
Percent Buying	18.5%		17.6%		15.3%		14.5%		18.6%		18.1%		20.3%		18.2%	18.8%
Net Average \$	6.31		6.11	\$	5.16		4.97		6.43		6.54		7.89		6.66 \$	7.31
in billions \$ Personal Service, such as day at a spa, a fa	0.713		0.696	\$	0.587	\$	0.571	\$	0.745	\$	0.796	\$	0.965 \$	i -	0.812 \$	0.897
Average of Buyers \$			53.83	\$	55.05	\$	57.94	\$	55.90	\$	58.25	\$	58.96	7	56.54 \$	58.55
Percent Buying	19.7%	Ψ	18.1%	Ψ	16.3%	Ψ	14.0%	Ψ	18.3%	Ψ	18.8%	Ψ	20.3%	,	21.3%	21.0%
Net Average \$		\$		\$	8.95	\$	8.12	\$	10.21	\$	10.96	\$	12.00	\$	12.03 \$	12.27
in billions \$	1.250	\$	1.111	\$	1.019	\$	0.933	\$	1.183	\$	1.334	\$	1.467 \$;	1.466 \$	1.504
Special outing, such as dinner or brunch	44.00	¢	45 07	۴	40.05	۴	40.04	۴	40.05	ሱ	E4 40	ድ	E1 05 4	ħ		E0.00
Average of Buyers \$ Percent Buying	44.92 61.0%	Φ	45.67 55.8%	\$	43.85 54.8%	\$	48.24 51.8%	\$	48.85 54.7%	φ	51.18 54.3%	Φ	51.85 \$ 55.3%	þ	55.52 \$ 56.5%	58.02 54.2%
Net Average \$		\$	25.48	\$	24.03	\$	24.98	\$	26.73	\$	54.5% 27.79	\$	28.65	5	31.36 \$	34.2% 31.48
in billions \$	3.095		2.903		2.734		2.872		3.098		3.382		3.503 \$		3.820 \$	3.859
Other																
Average of Buyers \$		\$	28.49	\$	26.35	\$	37.66	\$	25.12	\$	26.57	\$	27.08	₿	28.52 \$	27.94
Percent Buying	30.8%	¢	29.6%	٠	28.1%	٠	23.8%	۴	25.8%	¢	25.7%	٠	24.6%	ħ	26.7%	24.9%
Net Average \$ in billions \$	8.71 0.984		8.44 0.961		7.40 0.842		8.96 1.030		6.48 0.751		6.82 0.831		6.67 \$ 0.815 \$		7.61 \$ 0.927 \$	6.96 0.854
	0.304	φ	0.301	φ	0.042	φ	1.050	φ	0.751	φ	0.001	Ψ	0.013 φ	,	0.527 φ	0.054
Combined Net Average \$	139.14	\$ 1	38.63	\$	123.89	\$	126.90	\$	140.73	\$	152.52	\$	168.94	\$	162.94 \$	172.63
in billions \$	15.727	\$	15.796	\$	14.096	\$	14.590	\$	16.308	\$	18.561	\$	20.659 \$;	19.851 \$	21.165
Where will you purchase Mother's Day gifts	-	? (Che		nata												
Discount Store	24.0%		25.7%		30.2%		30.4%		29.6%		30.2%		29.1%		24.0%	24.8%
Department Store Specialty Clothing Store	29.0%		28.8%		27.2%		30.6%		32.0%		35.6%		34.4%		32.4%	33.4%
Specialty Clothing Store Specialty Store (Greeting Card/Gift Store,	6.1%		6.6%		5.5%		6.2%		7.1%		8.2%		8.9%		7.3%	8.0%
Florist, Jeweler, Electronics Store)	37.5%		35.0%		33.0%		33.6%		31.8%		36.3%		36.6%		33.5%	28.2%
					/		/ /						/ -			
Local/Small Business	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A	21.4%
Online	20.0%		18.3%		18.2%		19.7%		21.5%		25.6%		28.5%		29.0%	25.0%

Source: Prosper Insights & Analytics™, Monthly Consumer Survey, APR 07-15

	2007	2008	2009	2010	2011	2012	2013	2014	2015
Catalog 'The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	2.9%	3.4%	2.7%	2.5%	2.9%	2.7%	3.0%	2.1%	2.5%
Who do you plan to buy a Mother's Day gi	ft for this year	? (Check all t	hat apply)						
Mother or Stepmother	62.2%	60.8%	62.4%	62.6%	59.9%	64.5%	65.2%	63.9%	62.5%
Wife	22.2%	20.6%	21.7%	20.6%	19.6%	22.4%	23.6%	22.5%	23.2%
Daughter	8.7%	9.4%	8.8%	9.4%	9.6%	10.5%	10.5%	9.2%	9.8%
Grandmother	8.3%	7.4%	7.2%	7.9%	8.0%	8.2%	8.5%	6.6%	7.4%
Sister	6.8%	7.4%	7.4%	7.6%	8.4%	8.4%	8.2%	7.6%	8.9%
Friend	6.7%	7.1%	6.8%	6.8%	7.3%	7.6%	6.6%	6.1%	6.4%
Godmother	1.6%	2.1%	1.6%	1.7%	1.8%	2.1%	1.7%	1.5%	1.8%
Other relative	12.1%	11.5%	11.7%	11.2%	11.1%	10.1%	9.8%	9.9%	9.4%
No one	8.1%	9.2%	9.0%	10.0%	8.9%	9.4%	8.1%	9.5%	10.4%
*The sum of the % totals may be greater than 100% because the									

*The sum of the % totals may be greater than 100% because the respondents can select more than one answer.